

Solar Energy Deployment: Policy, Preparation and Projects

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Panel Agenda

- Setting the stage
 - Mark Handy, KenJiva Energy Systems
- Policy
 - Bradley Klein, ELPC
- Preparation
 - Harry Ohde, IBEW-NECA
 - Jeff Smith, West Monroe Partners
- Projects
 - Sharon Feigon, ATC
 - Jeremy Jones, SoCore Energy
- Q & A

KenJiva Energy Systems, LLC

- **Early stage** technology company based here at IIT's University Tech Park / Knapp Center for Entrepreneurship
- **Energy Management as a Service (EMaaS) provider**
 - Energy Efficiency – M&V
 - Energy Generation – Solar Energy Systems Integrator
 - Energy Markets – Curtailment Service Provider

Setting the Stage

- **Solar is the Problem**

- The complexities of retiring and replacing existing generation and T&D assets are daunting and costly in the current investment recovery models of most utilities
- Ramping up the ability to deliver safe, reliable and quality enhanced Solar projects on the scale necessary to meet our aggressive portfolio standards is a massively interdependent problem

- **Solar is the Answer**

- Harnessing the power of our Sun drastically reduces our need to burn fossil fuels which are directly linked to pollution, potentially catastrophic climate change and subsequently, food shortages.
- Emerging economies throughout the world are facing rapidly escalating demand for electricity coupled with antiquated energy delivery infrastructure and lack of diversity of sources.

Solar Energy Deployment

- Policy
- Preparation
- Projects

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